Your Connection...

NLCA

NEWFOUNDLAND AND LABRADOR CONSTRUCTION ASSOCIATION

"We Build Newfoundland and Labrador"

in alliance with:

constructconnect™
Powering connections. Improving results.

...to the Commercial Construction Industry

About the NLCA

Representative voice of the commercial construction industry

- Quick facts
  - 680 Members
  - Contractors, suppliers, manufacturers, designers, and municipalities
  - We build your infrastructure and buildings
- What we do
  - Facilitator of education and training
  - Networking hub and opportunity centre
  - Other services
    - Development, recognition, standard documents, Commissioners of Oath, etc.

Active in our Community

Providing access to education, training, skills, and much more...

MNL @MunicipalNL · Sep 17

Through our partnership w/@NLCA1 Centre of Excellence MNL members will have access to global learning with video conferencing, Lunch n' Learns and special-topic seminars. Together, we're building Newfoundland and Labrador

MNL @MunicipalNL · Sep 17

.@TonyRKeats "We are very excited to provide our members, with these opportunities for growth and skill advancement that will empower them to move projects forward." @NLCA1

NLCA @NLCA1 · Sep 26

President/COO, Rhonda giving NLCA members an update on association activities the General Membership meeting in Gander this evening. @rmmneary



Transportation & Works NL Retweeted

NLCA @NLCA1 · Sep 17

Pleased to partner with @TW_GovNL this morning to facilitate a B2B session for the Acite Care Hospital Project. Great turnout!



Transportation & Works NL @TW_GovNL · 7d

More than 90 participants representing 53 firms in NL showcased their products and services to the two teams competing to build the new 164-bed Western Memorial Regional Hospital today in Corner Brook. The event was hosted by @TW_GovNL and @NLCA1. Details: ow.ly/tDsr30IR74H

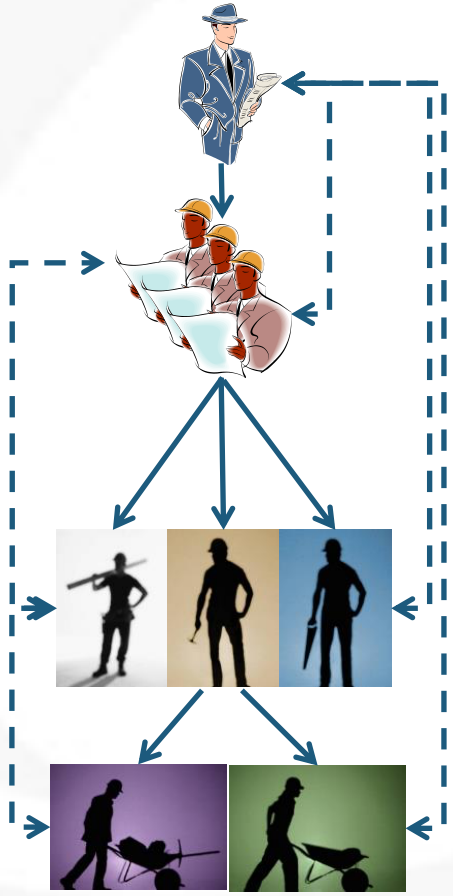
About ConstructConnect

Leader in construction software, information and analytics



One Mission

To seamlessly connect buyers and suppliers of construction



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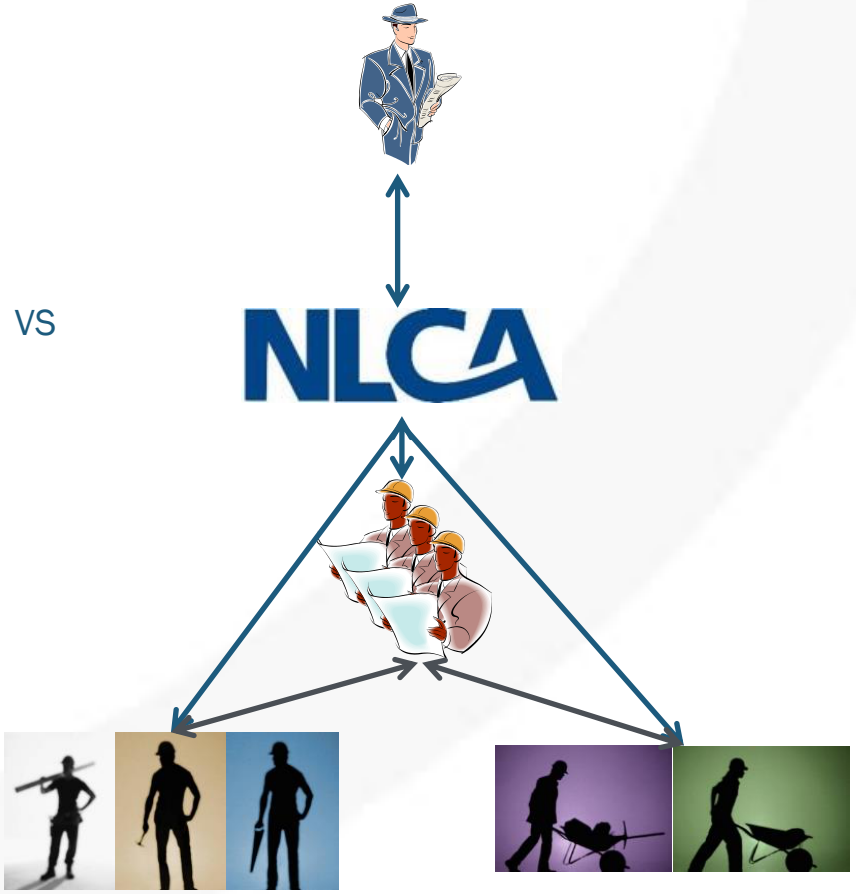

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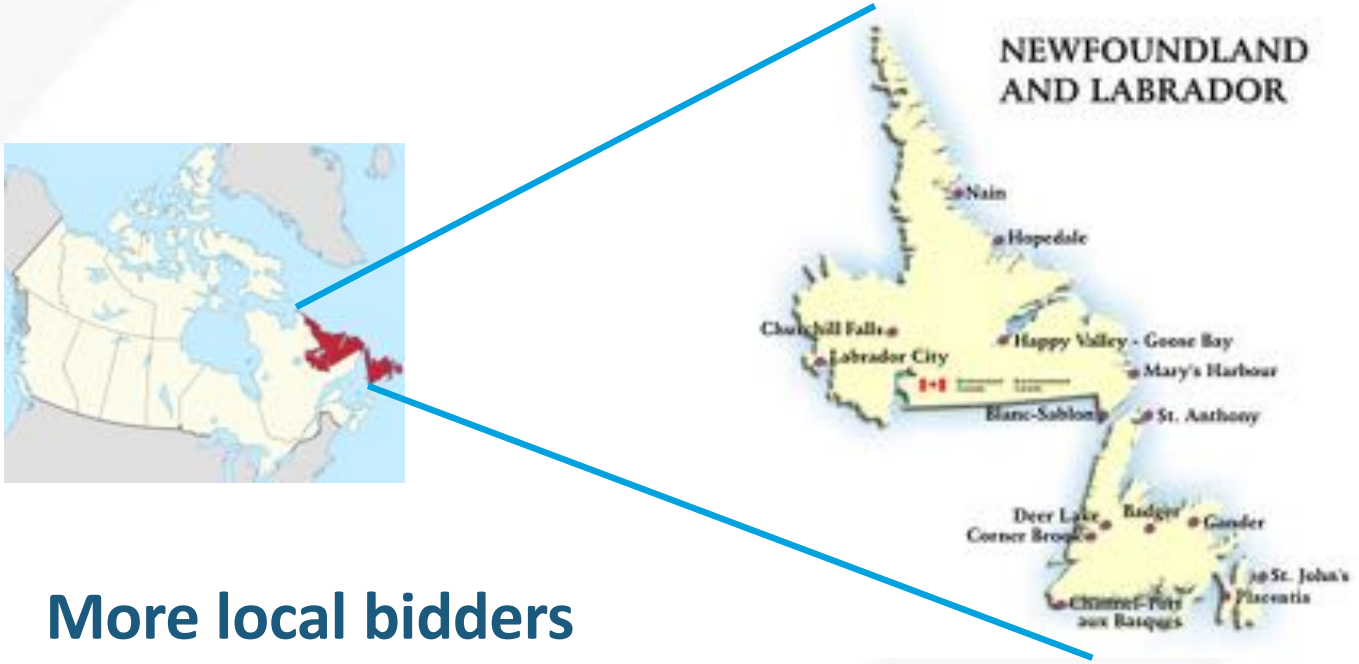
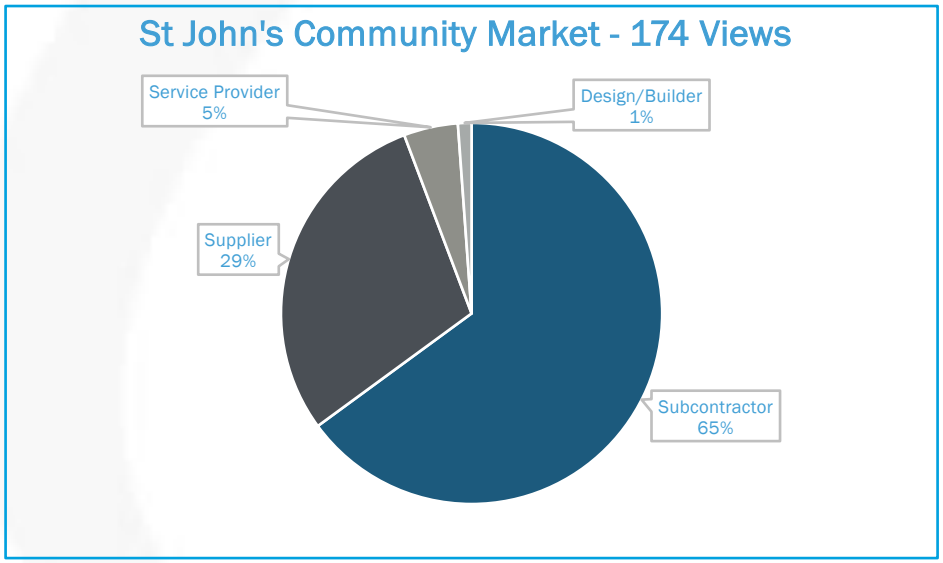
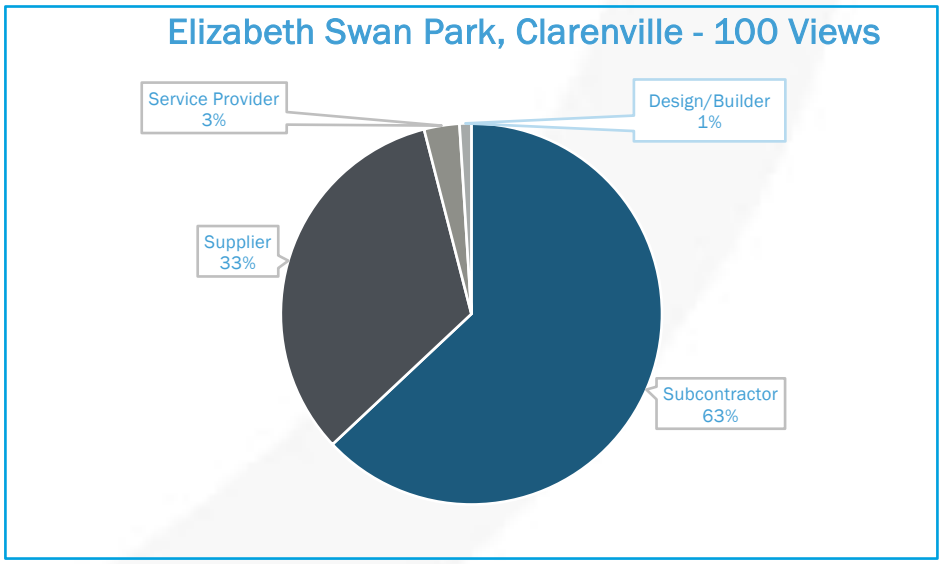


More local bidders
+ National manufacturer exposure
= Best value for your construction

Sample Project Views (Online only)

Truly competitive bidding





About our Electronic Plans Room (EPR)

Newfoundland & Labrador's construction project lead hub

NLCA + constructconnect™ Powering connections. Improving results.

Early Planning	Late Planning	Bidding
290 Projects	63 Projects	69 Projects
$10 Bn+	$1.65 Bn+	~$40 Mn+

- 1,700+ Companies with Project Profiles
- Bid info + Project Particulars, Trades Required, Bonding, etc.
- Document Keyword Search
- Expandable to Atlantic/National/North American coverage

Why we are here

Help us help you

- Your Procurement Departments can help
  - Identify contemplated and planned projects
  - Provide tender notices and documents
  - Use us as a conduit to the industry
  - Use us for procurement support
    - Supplier and product sourcing
    - Education
    - Consultations
- No project is too small/big
  - $10k fencing project or $100m hospital project

Benefits for your Municipality

More than just Tender Advertisement

- Above & beyond the Public Procurement Act (March 2018)
  - Demonstrable openness, fairness and transparency
  - Increased consistency in procurement practices
- Best value for procurement $ = More construction for less
  - Reach to the entire industry
  - More competitive bidding
  - Decreased re-bid situations
  - Lower spend, so you can achieve more of your municipal goals

Our promise to you

No extra work for your organization

- Regular contact with your Procurement office
  - Data collection the way you choose
- Structured data for ease of the industry
  - Highlighting key project and construction attributes
  - Organized by CSI Trade Divisions
- World class software
  - Monthly benchmarking and updates
  - Foster communication amongst members
  - Integration with Takeoff, BIM and Project Management software

NLCA Membership Benefits

25% Discount for Municipalities until December 1st

- **Electronic Plans Room** – Advertise and research
- **Networking** – Supplier/bidder community outreach
- **Advocacy** – Best result for all stakeholders
- **Education & Training** – Learn and teach
  - Centre of Excellence – Special MNL Partner rates; Calendar available here & online
- **Resources** – Physical and human resources at your disposal
- **Standard Documents** – Contracts, bonds, toolkits, etc.
- **Annual Conference** – Speakers, business sessions and fun!
  - Membership applications before Dec 1st entered into draw for a pass!

Thank you

We welcome any questions

